

# SÄKU

Säkerhets  
Kultur  
Nätverket

# dss<sup>+</sup>

Protect. Transform. Sustain.

# Our Mission – Protect. Transform. Sustain.



## PROTECT

**We help clients to protect** their people, assets, communities, the competitiveness of their company, and future generations.



## TRANSFORM

**We help clients to transform their organisation** to create value and master the challenges their industry and society face today and in the future.



## SUSTAIN

**We help clients to sustain changes** through culture, capability building and digital enablement



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# We help clients to achieve these outcomes through operational transformation



We focus on 6 key industries, supporting clients from the investor space to the shop floor and process lines

Private Equity & Principal Investors



Energy



Resources



Chemicals/Petrochemicals



Consumer Products



Utilities



# We solve tough problems in the most complex industries

## Our strength comes from our **TECHNICAL DEPTH**

- We have deep technical and operational expertise and knowledge across our core industries

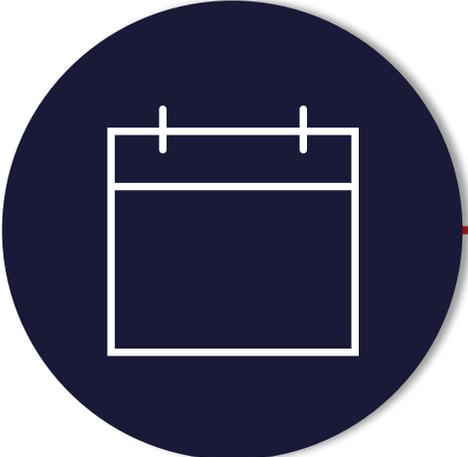
## Our ability to drive sustainable change is rooted in our **PEOPLE**

- We have assembled a team of subject matter experts and change managers across a wide range of disciplines to build capability and drive cultural change

## Our ability to implement & execute effectively comes from our **UNIQUE APPROACH & TOOLS**

- With over 50 years of direct operational and problem-solving experience, we know how to optimise operations

# Our strong operational heritage has continuously evolved to meet the changing needs of our clients



**Building the Foundation for Safety**  
DuPont founded our business to help clients improve industrial safety

**1968**

**Expanding Our Solutions**  
Began offering operational risk management and operational excellence services

**2010**

**Spin Off from DuPont**  
Became an independent Operations Management consultancy

**2019**

**KKS Advisors joins DSS**  
Boosted our transition to ESG consulting

**2021**

**dss+ rebrand**  
Recrafted our brand to better reflect our purpose, people and capabilities

**2022**

**1990**

**Growing into new industries**  
We started offering services to utilities, mining & metals and transportation companies

**2017**

**First recognition as top brand for EHS consulting**  
Have since won this recognition from Verdantix for 5 years running

**2020**

**Lodestone Partners joins DSS**  
Deepened our operational excellence capabilities

**2021**

**Sofies becomes part of DSS**  
Added environmental sustainability and industrial ecology capabilities



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# We leverage our global footprint to meet global challenges



**950**

**People  
Worldwide**

**Global Headquarters:**

**Geneva, Switzerland**

**Regional Headquarters:**

*Asia Pacific – Singapore*

*United States & Canada –  
Wilmington, DE, USA*

*Latin America – São Paulo, Brazil*

**Presence in 38 Countries**

**2000+ Clients**

**6 Key Industries**



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# Our People Are Our Strength

Our people have extensive experience in strategy & implementation:

- 79% of employees have 10+ years of experience
- 44% of employees have 20+ years of industry experience
- 30% of employees have 20+ years of management consulting experience

Our people bring expertise in:

- Operational Risk Management
- Operational excellence
- Digitalisation
- ESG & Sustainability
- Capability Building
- Change Management



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# Key Industries & Clients we are working for

| <br>Oil & Gas  | <br>Chemicals /<br>Petrochemicals  | <br>Utilities  | <br>Mining & Metals<br>Processing   | <br>Manufacturing  | <br>Transportation  | <br>Building &<br>Construction   | <br>Food  |
|---|---|---|--|---|--|---|--|
| <br><br><br><br> | <br><br><br><br><br> | <br><br><br><br><br> | <br><br><br><br><br> | <br><br><br><br><br><br> | <br><br><br><br><br> | <br><br><br><br><br> | <br><br><br><br> |

# ... with experienced coaches to facilitate the journey to improved safety and operational efficiency

## OUR TEAM OF PROFESSIONALS

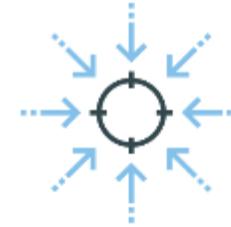
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**Team of Operations Experts**, veteran plant managers, skilled engineers, practiced consultants, psychologists and qualified coaches with a passion for safety.



**215+ Years Experience** in complex and high-hazard operations.



**Strong Focus** on implementation.



Innovative, **Problem-Solving Mindset** and a passion for what we do.

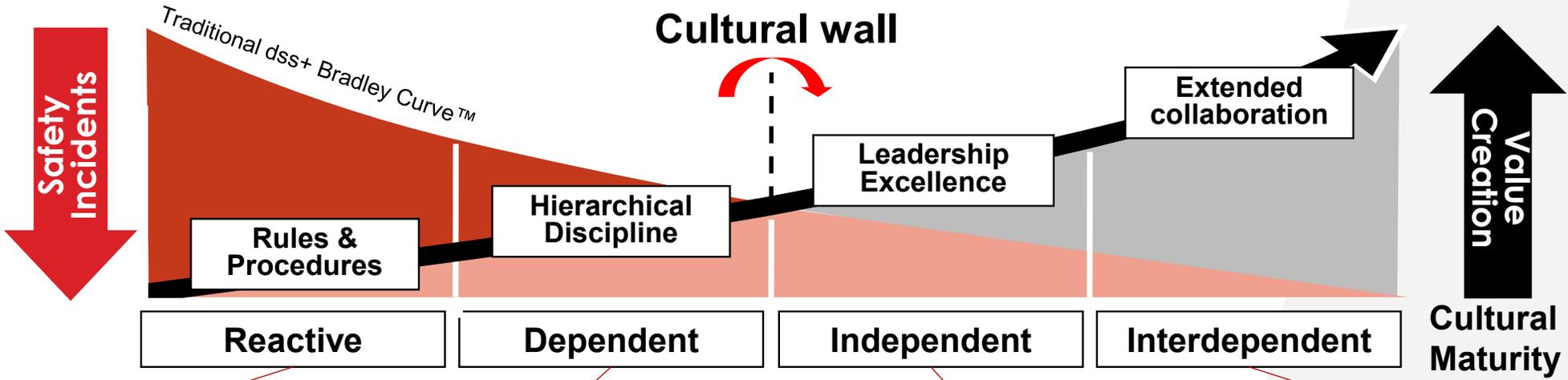


Can effectively **Engage all Levels of the Organization**, from senior management down to the front line.



Understand the implications of **Technology and the Human Factor**.

# The dss+ view on safety transformation visualised through dss+ Bradley Curve™



- Natural instincts on personal safety & getting work done effectively
- Compliance as a goal
- Safety delegated to safety function
- Lack of management involvement
- "Zero injuries" impossible

- Top management commitment
- Safety condition of employment
- Strict rules & procedures
- Supervisor control, emphasis, goals
- Value all people
- Training / competency

- Personal knowledge of effective & safe work practices
- Commitment & standards
- Internalization into personal values
- Care for self
- Practice & habits
- Individual recognition

- Natural collaboration on challenges
- Help others to be effective & safe
- Strong constructive feedback culture
- Organizational pride
- Care for others; being 'others keeper'
- Networking contributors
- Operational discipline

# One-size does not fit all – safety initiatives need to consider local culture and performance

As a first approach, sites in scope are categorized as follows:



## On target

**Efforts pay off sustainably**

Continuous improvement actions embedded to business activities in the site led to stabilize sustainably the safety performance at target, and this despite the changes in the risk profile.

*What are the best practices we should replicate everywhere?*



## Plateau

**No gain despite efforts**

Several improvement actions have been engaged within the site since years to elevate safety performance to the next level and despite efforts, the results are plateauing back and forth below target.

*What are the key success factors missing to go to the next level?*



## Worrying

**Situation worse than before**

Despite improvement actions engaged within the site, safety performance is deteriorating, and the situation looks not under control. Operational discipline has minimum impact when risk profile is changing.

*What needs to be done to stabilize the situation & engage a 1<sup>st</sup> transition?*



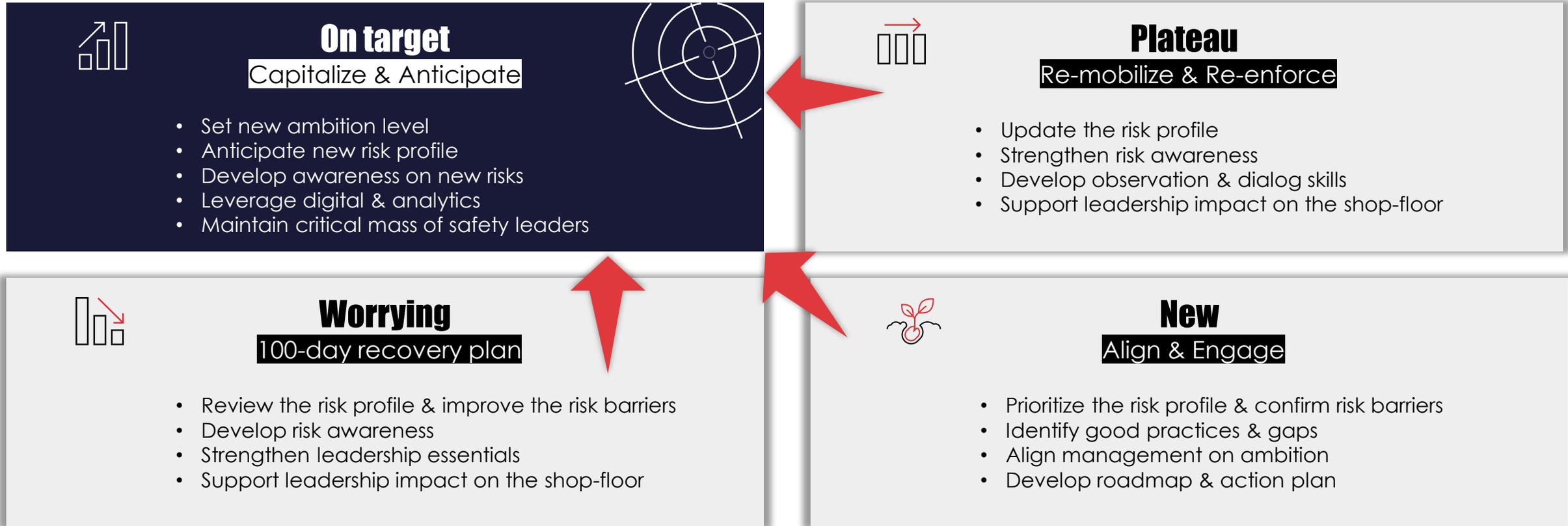
## New

**No specific actions yet**

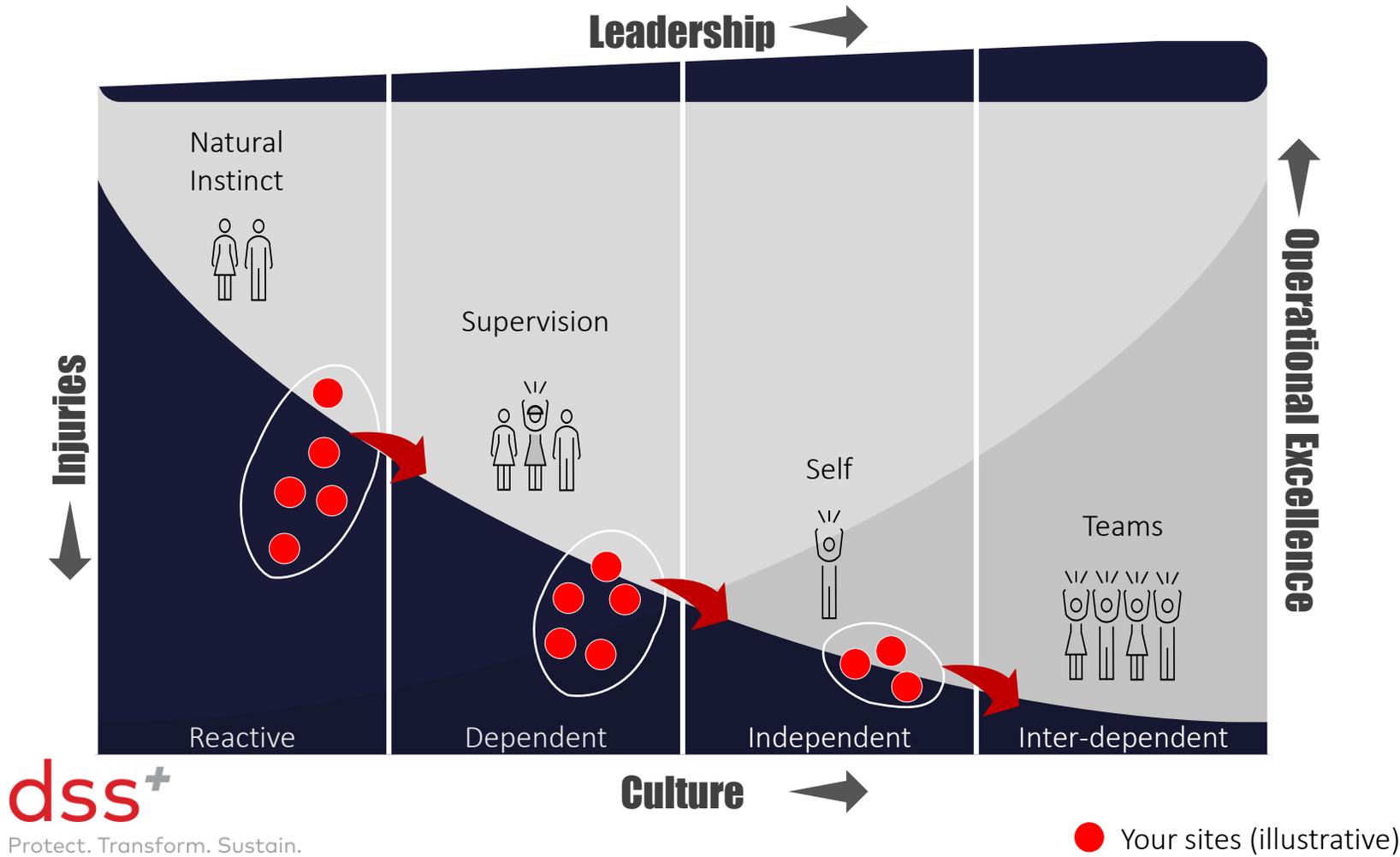
Safety performance has not been yet an issue, because the site has been newly acquired, developed or the risk profile was not requiring specific improvements. The time has come to anticipate new risks.

*How to setup now a program to ensure the transition at pace?*

# For each performance level different tactics are needed to improve safety performance



# Therefore, understanding the local context and safety maturity is critical to propose the right solutions and get the right impact



## 4 ULTIMATE OBJECTIVES

Increase of leadership maturity to drive change & to obtain sustainably operational discipline

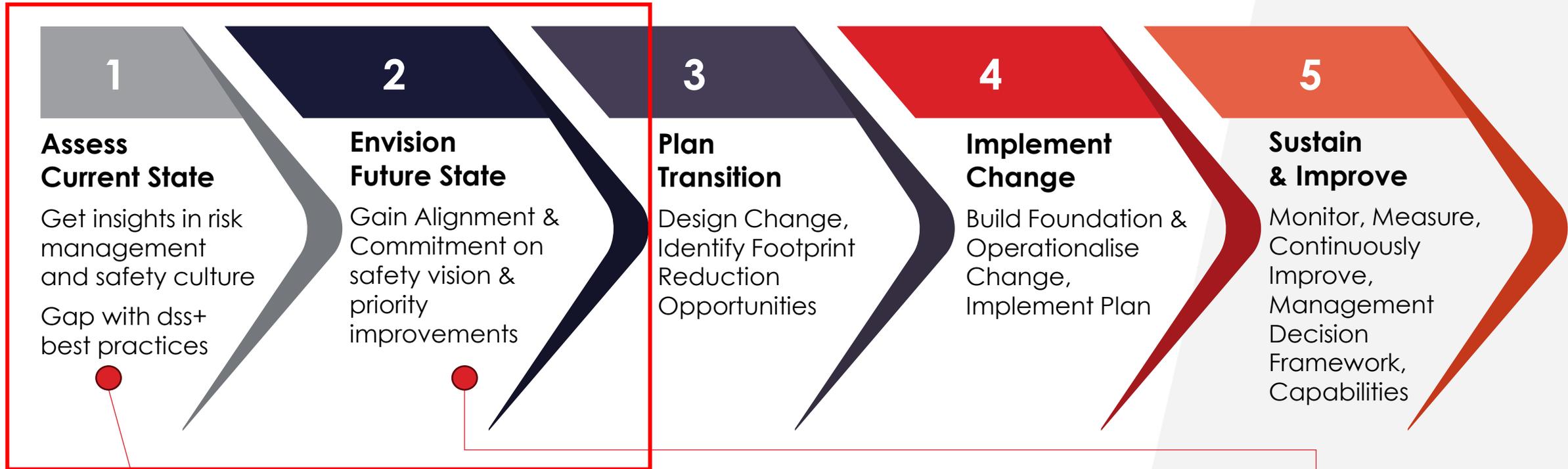
Shift in safety culture to a stage where people feel responsibility & ownership on taking key actions

Reduction of unsafe situations & behaviors leading to less injuries

Positive impact on business productivity in overall operations leading to financial impact

● Your sites (illustrative)

# dss+ Approach



- Safety Framework Review
- Safety Perception Survey™
- Leadership Interviews
- Site Visits, In-field Observations, Employee Focus Groups
- 22 Element Benchmark Assessment

Leadership Strategy Workshop

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